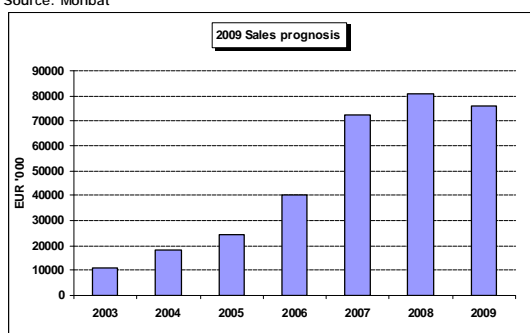


* 2008-2009 estimations
Source: Monbat



* 2008-2009 estimations
Source: Monbat

Realized investments in 2008

2008		BGN ' 000
In creasing production capacity		5 642
Factory for old acumulators batteries recycling in Republic of Serbia		6 754
Factory for old acumulators batteries recycling in Republic of Romania		9 622
Modernization and increasing the prod.cap. of the factory in Montana		8 771
Modernization of Start		1 800
Construction of apartments for young engineers		150
	Total	32 739

Source: Monbat

Stock Price of Monbat



- Due to the global slowdown and slumped lead price Monbat revised its 2009 financial prognosis. In November 2007 the management of the car battery producer made a forecast for the development of the company as well as made prognosis for the sales, net profit and EBITDA on consolidated basis. The forecasts were based on USD 2 000 – USD 2 500 lead price per tone. Recently, the lead price on international markets heavy declined to 1 000 USD per tone.

- Despite the expectations for 10% increase of produced car batteries, Monbat expects 5.7% decrease of sales as compared to 2008 and revised its prognosis by 33.5%. The consolidated net profit for 2009 is projected to the amount of EUR 13.6 m, compared to preliminary expectations for EUR 23.5 m. The new forecasts are based on an average lead price of 1 250 USD per tone in 2009.

- Administrative problems with the put into operation of the Recycling factory in Serbia delayed the project until the court in the Republic of Serbia gives judgment. The put into operation of the Recycling factory in Romania will be delayed until October 2009.

- The company implemented almost 90% of its 2008 investment program. Totally BGN 32.7 m were invested during the year, mainly for construction and equipment of the two new facilities in Serbia and Romania, and modernization of the Montana factory. As a result of the investments the company reached a significant increase of the production capacity for stationary telecom batteries and starter batteries. The management of the company reconsidered the necessity to make new investments in 2009 and estimated that the planned amount of BGN 25 m for investments in 2009 should be reduced to BGN 14.5 m. Monbat will present its 2009 investment program in February, 2009.

- The main risk for the company remains the possibility for sharp decrease of the lead price, which leads to a decrease in the sales price of the company's realized production. The delay in the growth rates of the automobile construction business, closing of the factories of many producers already have direct influence over the batteries producers distributing their production on the so called "original equipment manufacturers" market. However, the starter batteries sales of Monbat are intended mainly for the so called "after market" due to which the eventual crisis in the automobile construction sector will have indirect influence over the company's sales.

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Outperform	More than 5% higher as compared to SOFIX and BG40 performance
Market Perform	Market performance, +/-5% as compared to SOFIX and BG40
Underperform	More than 5% lower as compared to SOFIX and BG40 performance

Frequency of Recommendations: No schedule of recommendations is available. The frequency of recommendations depends on specific factors to individual companies and the opinion of the analyst(s) for the necessity of minor or major changes.

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