

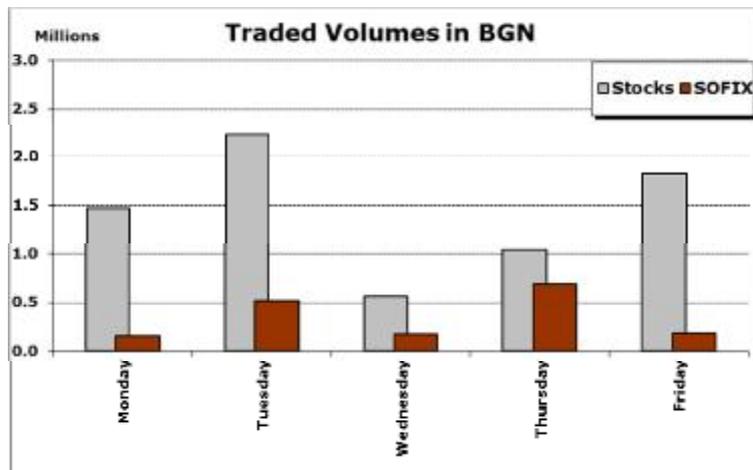
Market Trend



The stock market moved lower as the week started on the downside due to sell-off of industrial companies. The trend followed the weak corporate reports of Kaolin (6K1) and M+S Hydraulic (5MH), whereas the volatility of many other stock persisted due to large spreads. Individual investors were the main players that moved the market.

The trading activity decreased at the middle of the week and Registered Compensatory Vouchers (BLKC) became the most traded position. Bulgartabac Holding (57B) contributed to the recovery of SOFIX but most other blue chips were under pressure.

Trading Activity



SOFIX's components were traded at low volumes last week with the exception of Bulgartabac Holding on Thursday. The large block deals included shares of CEZ Distribution Bulgaria (3CZ), Advance Terrafund REIT (6A6) and the preferred shares of Chimimport (6C4P).

SOFIX

Stock	Last Price	Weekly Change	Bid	Ask
Advance Terrafund REIT	2.27	5.58%	2.26	2.27
Bulgartabac Holding	75.00	0.00%	71.05	74.98
Corporate Commercial Bank	79.00	1.28%	76.50	78.00
Central Cooperative Bank	0.57	-5.04%	0.56	0.57
Chimimport	0.71	-5.11%	0.70	0.71
Neochim	27.75	-5.29%	27.40	28.95
M+S Hydraulic	6.41	-7.07%	6.41	6.90
Eurohold Bulgaria	0.87	-0.34%	0.87	0.89
First Investment Bank	1.30	-10.28%	1.30	1.36
Industrial Holding Bulgaria	0.74	-0.14%	0.70	0.74
Kaolin	2.26	-9.60%	2.25	2.27
Monbat	4.80	-0.04%	4.70	4.80
Sopharma	2.20	-2.70%	2.21	2.24
Stara Planina Hold	2.25	-2.13%	2.26	2.33
Bulgaria Real Estate Fund REIT	0.52	-1.71%	0.52	0.52

The volatility among SOFIX's components was substantial. First Investment Bank and Kaolin were under pressure from the broad market. The bank declined as a possible capital raise is expected next year. Neochim (3NB) erased its previous gains, whereas the downtrend in Chimimport (6C4) continued for a second consecutive week.

News

- 22 November 2012:** On November 20, 2012 the first solar plant of Solarpro Holding in Macedonia was officially put into operation. The park has a nominal capacity of 1 MW and is located near Bitola. The local company Torpedo Solar GT is the investor and Solarpro Holding is responsible for the design, construction, operation and subsequent maintenance of the project (EPC & OM). Funding was provided by Capital Bank, Skopje, also part of the group Alfa Finance Holding.
- 23 November 2012:** Sopharma Trading (SO5) has realised sales of goods to the amount of BGN 44.5 million in October, or 11.74% growth on yearly basis. The pre-tax profit has amounted to BGN 1.612 million. Since the beginning of the year sales grew 5.5% to BGN 383 million. The pre-tax profit for the period was BGN 7.195 million, which constitutes a growth by 33%.
- 23 November 2012:** Stara Planina Hold (5SR) has announced its current financial results. The consolidated sales for the first ten months of 2012 have registered a decrease by 13.17% where compared to the same period in year 2011. The company expects decrease of 14.17% at the end of November compared to the eleven months of 2011.

Disclaimer

Analyst Certification: The research analyst(s) certifies that: (1) all of the views expressed in this document accurately reflect his or her personal views about any and all of the subject securities or issuers; (2) no part of any of the research analyst's compensation was, is, or will be directly or indirectly related to the specific recommendations or views expressed by the research analyst(s) in this document.

Financial Interest: ELANA Trading may trade or own shares of the analyzed companies. The research analyst(s) is not holding shares of the analyzed companies, unless otherwise noted.

Regulatory Authority: Financial Supervisory Commission, *Shar Planina* Street 33, 1303 Sofia, Bulgaria

Information Disclosure: All reasonable care has been taken to ensure the facts stated are accurate and opinions given are fair and reasonable. Our recommendations are based on information available to the public that we consider to be reliable but for the completeness and accuracy of which we assume no liability. Neither ELANA Trading, nor its directors, officers or employees shall in any way be responsible for its contents. The views expressed may differ from the views of other firm departments or representatives. Additional information is available upon request. Unless otherwise noted, sources for all information in charts and tables are ELANA Trading's calculations.

Risks for Investors: Information in this document should not be regarded as an offer to buy or sell any financial instruments. The investment possibilities discussed in this document may not be suitable for certain investors depending on their specific investment objectives and time horizon or in the context of their overall financial situation. In particular, the risks associated with an investment in the securities or the financial instruments under discussion are not explained in its entirety.

The prices or values of the securities may go down as well as up and can fluctuate and fall against the investor. The securities or investments may cause the investor to lose the amount invested. Past performance is not a guide to future performance. Changes in exchange rates may have an adverse effect on the value, price or income of the securities or investments.

Valuation Methods: Company valuations are based on the following methods: multiple-based (P/E, P/B, EV/EBITDA), historical valuation approaches, peer comparisons, discount models (DCF, DDM) or asset-based evaluation methods. Valuation models are dependent on macroeconomic factors, including interest rates, foreign exchange rates, prices of raw materials, and any expectations about the economy, the market sentiment. The valuation is based on expectations that might change rapidly and without notice, depending on developments specific to individual industries and countries. Recommendations and target prices derived from the models might therefore change accordingly. The application of models depends on forecasts of a range of economic variables, thus there is a range of reasonable variations within models. Any valuation is dependent upon inputs that are based on the subjective opinion of the analysts carrying out this valuation.

Recommendations: Analyst(s) recommendations are based on the specific factors for the company, sector, country and global developments, as compared to market indices. Recommendations and opinions reflect ELANA Trading's expectations over the 12-month period following publication from the perspective of long-only investment clients. ELANA Trading reserves the right to express different or contrary recommendations and opinions for different timescales or for other types of investment client. Except as otherwise noted, expected performance over next 12 months vary for different recommendations for Bulgarian stocks as follows:

Outperform	More than 5% higher as compared to SOFIX and BG40 performance
Market Perform	Market performance, +/-5% as compared to SOFIX and BG40
Underperform	More than 5% lower as compared to SOFIX and BG40 performance

Frequency of Recommendations: No schedule of recommendations is available. The frequency of recommendations depends on specific factors to individual companies and the opinion of the analyst(s) for the necessity of minor or major changes.

For more information, please contact:

Research analyst
Tsvetoslav Tsachev
Tamara Becheva

Phone:
+359 2 810 00 23
+359 2 810 00 27

E-mail:
tsachev@elana.net
becheva@elana.net

Internet:
www.elana.net
www.elana.net